

CONSULTATION DAY

Individual 1:1 Advice for Your India Business

05.11.2026 | 09:00 – 12:00
ICS | Lindweg 33, 8010 Graz

Are you preparing to enter the Indian market, facing a concrete decision about your market-entry strategy, or looking to further develop an existing presence in India?

At the India Consultation Day on 5 November 2026, six Styrian companies will have the opportunity to book a confidential 30-minute 1:1 consultation with Ankur Munjal and Naina Bhardwaj from Dezan Shira & Associates.

Each session focuses entirely on your company's specific situation. Discuss strategic, legal, tax, regulatory or operational questions, assess possible courses of action and define concrete next steps for entering, expanding or optimising your India business.

The Consultation Day works as a stand-alone format and as an optional follow-up to the Export Academy India on 4 November. Participation in the Export Academy is not required.

THE EXPERTS

Ankur Munjal | Country Director, India | Dezan Shira & Associates

With more than 17 years of experience in business consulting and advisory services, Ankur leads Dezan Shira & Associates' operations in India. A Chartered Accountant by training, he advises multinational companies and global businesses on investment, corporate structuring, market entry, tax, risk management and the practical establishment and expansion of operations in India.

Naina Bhardwaj | Associate Director, International Business Advisory | Dezan Shira & Associates

Based in New Delhi, Naina leads the International Business Advisory division in India. A lawyer by training with more than a decade of experience across legal advisory, public policy and international business consulting, she supports international companies with market-entry strategies, regulatory navigation, corporate structuring, tax considerations and operational establishment in India.

As of: 7 September 2026 | Subject to change.

ORGANISATIONAL INFORMATION & REGISTRATION

The India Consultation Day is aimed at Styrian companies preparing to enter the Indian market as well as companies that are already active in India and want to expand, restructure or optimise their existing operations.

The number of appointments is limited to six companies. To make the 30-minute session as focused and useful as possible, please provide a short company profile and two to three concrete questions or challenges relating to your India business when registering. These will be shared with the experts in advance to prepare your consultation.

Possible consultation topics

Market-entry and expansion strategy · regional and location selection · distributor, joint venture or own legal entity · FDI and corporate structuring · tax/GST and transfer pricing · customs and product compliance, including BIS requirements · partner due diligence and contracts · HR and labour compliance · supply-chain and operational setup · optimisation and scale-up of existing India operations.

Registration deadline: 19.10.2026 | Please note: only six consultation slots are available!

Register at: [Registration](#)