

Internationale Partnersuche

Business & Märkte Anfrage

Portuguese SME seeks partners working with renewable energy efficiency innovative products in order to establish a commercial agency agreement or distribution services agreement

Country of Origin: Portugal

Reference Number: BRPT20200604001

Summary

A Portuguese company, acting commercially in the sectors of renewable energy (wind and solar) and energy efficiency, is looking for partnerships (commercial agency agreement or distribution services agreement) with other companies that have innovative energy solutions or products and seek their commercialization or distribution.

Description

A Portuguese company, acting commercially on renewable (wind and solar) energy and energy efficiency field, is looking for partnerships with other companies that have innovative energy solutions, products or services and seek their commercialization/distribution in portuguese speaking countries. Their staff has considerable experience specially in the monitoring and evaluation of the wind and solar potential. The company has a strong experience in commercializing technical solutions with engineering, architectural and construction sector, in the installation of wind turbines and solar parks. Their aim is to enhance their products and solutions portfolio namely new data loggers and sensors for atmospheric measurements (wind, temperature, pressure and humidity), wind turbines and new solar equipment. The company is looking for commercial agency agreement or distribution services agreement partnerships preferably acting as agent or exclusive partner of smart technology producers or developers.

Advantages and Innovations

The Portuguese company has skills and training in renewable energies and energy efficiency, and experience on the commercial approach to technicians within client sectors of these areas. Their growing portfolio of technical solutions aims to provide integrated responses to their customers energy needs and expectations.

Expertise sought

This Portuguese company is interested in distinctive renewable energy production technologies and also energy efficiency products and systems. New dataloggers and sensors for atmospheric measurements (wind, temperature, pressure and humidity), wind turbines and new solar equipment are among the technologies and products the company is looking for. The company

wishes to establish a partnership with smart and innovative technology producers or developers seeking commercial partner.

Stage Of Development

Already on the market

Requested partner

The company is looking for distinctive renewable energy production technologies and also energy efficiency products or systems that lead to innovative energy solutions or products in the wind and solar areas.