

Internationale Partnersuche

Business & Märkte Angebot

A Polish manufacturer of LED lamp and lighting systems is looking for distributors

Country of Origin: Poland

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Summary

A Polish manufacturer of a specialized industrial LED lamp suitable for street lighting and industrial use is looking for distributors in Europe and in Africa. The company based in Warsaw is well established on its national market and wishes to expand its international market to Europe and Africa. The organization is looking for international cooperation under a distribution services agreement.

Description

A Polish LED lighting manufacturer, with over 5 years of work experience, has developed a specialized industrial LED lamp. The lamp is suitable for lighting roads and streets, parking areas, parks and pedestrian routes, industrial and commercial facilities. During the production process, the company no need any heavy metals. Products are environment-friendly because none of them use heavy metals in the production process. Also, products are available for use without a special procedure. The LED lamp can be turned on and off.

Traditional lighting may take longer to reach full brightness and frequently turning lamps on and off can drastically reduce the lifetime of traditional bulbs. The most important goals for the company are:

- low maintenance and service costs,
- thermal protection,
- oscillation, vibration and impact resistance of LEDs,
- a wide choice of optics.

Products can be used as a street lamp, LED panels, track lights, luminaries for LED lamps including linear luminaries.

The Polish company wants to expand its international market and is looking for distributors with a good understanding of lighting systems. Additionally, the company offers specialized LED services.

Advantages and Innovations

The most important advantages and innovations are:

- up to 70% lower energy consumption to the competitor's products,
- up to 40 times longer exploitation time when compared to substitution traditional illumination offered by competing companies,

- light safety for eyes - the product is ergonomic compared to competing solutions,
- technical support- a team of competitive engineers open for questions,
- production quantities from pieces to series,
- eco-friendly systems of lighting,
- good quality with good prices and easy fixing.

The company grants 3 to 5 years guarantee for most of the LED products.

IPR status

Design Rights

Stage Of Development

Already on the market

Requested partner

The Polish company is looking for distributors with a good knowledge of the lighting sector in countries of the European Union and Africa. The potential partner should be already operating on the market and possess a wide range of clients both wholesalers as well as specialized lighting and electrical stores. The Polish company is ready to establish long term cooperation on the basis of a distribution services agreement.