

Business Profile in the field of Construction/Building

Ref.: BRPL20190610001

Title: Polish company seeking manufacturers of ventilation and air conditioning systems interested in introducing their products to the Polish market through distribution (and/or) commercial agency agreements

Summary:

A Polish company specializing in the distribution of ventilation and air conditioning systems, with experience in the industry and a wide portfolio of clients, offers its services as a distributor and representative of producers and suppliers of ventilation and air conditioning systems: ventilation units, fans, heaters, fan coils, and coolers. Cooperation is offered in the form of distribution or commercial agreement.

Type and Role of Partner Sought:

Selected partners should be manufacturers interested in launching their products on to the Polish market, seeking for distributors or agents. The conditions will be negotiated individually. The company aims at establishing a long-term cooperation, if the standards are met. Both forms of cooperation are welcome.