

A Czech company (SME) is over 25 years on the market and has great technical and business experiences. The company is already active on the European market. The target countries are **Austria, Germany, Latvia, Lithuania and Estonia.**

The company is looking for agents or distributors to cooperate on the basis of commercial agency agreement or distribution services agreement. The partnership would include the sale of the products, marketing activities as well as installation and service activities on markets in the target countries.

### [BOCZ20190502001: A Czech producer of tube skylights is looking for agents or distributors in Austria, Germany, Latvia, Lithuania and Estonia](#)

The Czech company is a producer and distributor of the tube skylights (Czech patent) that maximise the scattering of light. The tube skylight is special tubular system which allows bringing the natural daylight directly to the rooms and places with insufficient lighting. This tube skylight optically connects the outdoor environment with the interior used in place a window like corridors, staircases, bathrooms and kitchens, production halls, supermarkets etc. The company is able to solve atypical solutions with a wide range of accessories.

#### The main advantages:

- Efficient light output, - Easy installation thanks to the modular system, - Timeless design with countless variations for each building and interior, - Excellent quality with patented lighting systems with warranty of the system for 10 years, - Suitable for low-energy and passive houses, - Possibility to use "pyro set" which increases fire resistance of the buildings

**Weblink:** <https://www.abcweb.cz/tubuslichtleiter-sunizer>

### [BOCZ20190430001: A Czech company is looking for agents or distributors of its ventilation turbines in Austria, Germany, Latvia, Lithuania and Estonia](#)

The offered turbine is a unique product which uses wind power for its operation thus saves electrical energy. The product ensures continuous air rinse of the roof cladding and takes the moisture out which significantly prolongs its service life. The ventilation turbines can be used for continuous ventilation of any space such as bathrooms, toilets, kitchens, storage areas, etc. The company has also developed a ventilation system which, if wind-dependent ventilation is not possible, can be powered by electricity or even by sunlight.

#### The main advantages:

- Ventilation without electricity – reduces energy bills, - Easy installation, - No maintenance, - rust-free construction, - More colour options (red, brown, black, colourless), - Work on both new and existing buildings, - High durability with the warranty 15 years

**Weblink:** <https://www.abcweb.cz/de>

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