

Business profile in the field of Healthcare

Ref.: BRES20171207001

Title: Spanish company dedicated to the distribution of medical instruments and equipments looks for European manufacturing companies of first brand medical and sanitary instruments.

Summary:

The company is a small-sized firm located in northern Spain, dedicated to the distribution of all kind of medical and sanitary instruments and related material. In order to expand their business, they look for European partners which could be companies that manufacture first brand medical instruments and/or fungibles. The company is very flexible and has experience in this field of activity. The Spanish company could act as sole distributor or agent/representative in Spain.

Type and Role of Partner Sought:

The company looks for European manufacturers of first brand medical instruments and/or fungibles that would like to introduce their products in Spain, in order to reach distribution and/or agency agreement. All products to be distributed in Spain must be approved or certified in Europe, and in accordance with European regulation.