

Dr. Maximilian Burger-Scheidlin

Executive Director

ICC Austria - International Chamber of Commerce

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Nationality: Austrian, born 1950

Studies: international and Austrian law, foreign investment law



Professional Experience

Max, a law graduate, specialises in prevention of corruption, commercial crime, counterfeiting, root causes of global crime and money laundering, international business contracts, global competitive challenges to business, prevention of commercial disputes, dispute settlement and arbitration strategies.

He conducts anti-corruption training for companies in Europe focussing on “Living given compliance systems on the front lines in international trade - in difficult countries”.

Max conducts training for companies - in difficult countries - on anti-corruption under the headline “Increase your profits, lower your risks - through non-corruption”. This commercial approach to anti-corruption is of high interest to business established there. He has given lectures and seminars on anti-corruption and compliance in Kazakhstan, Brazil, Russia, China, Vietnam, Hong Kong, Sri Lanka, India, Indonesia, Syria, Czech Republic, Armenia, Serbia, Hungary, Singapore, Ukraine, Croatia, Bulgaria, Romania.

Furthermore Max has lectured at conferences internationally in UK, Monaco, Belgium, Germany, Switzerland, France, Malta, Cyprus, Austria on subjects such as “Trade Barriers, Corruption and Organised Crime”, “Reducing Root Causes for the Success of International Organised Crime”, “Root causes of global crime, money laundering - strategies for reducing global crime and increasing the competitiveness of companies”; “The Limitations to Security - the Human Factor”, “International Counterfeiting”; “International negotiation strategies & the prevention of disputes”;

Before taking up his present post in 1993 - Max has been Austrian Commercial Counsellor in Japan. From 1986-1990 Max worked as “International Investment Expert” for UNIDO, advising corporates how invest in and how to set up factories mainly in South-East and South Asia. From 1976 – 1986 Max lived and worked in Japan, Australia, Saudi Arabia, Kuwait, Malaysia, Korea and Sudan for the Foreign Trade Offices of the Austrian Chamber and advised industrialists and exporters of machinery and technical equipment in selling (and investing) in South-East & East Asia, the Middle East, Africa. Max had shorter-term assignments in Armenia, Maldives, Philippines, Syria

In all positions Max has been confronted with corruption. At the beginning of his career he has actively helped companies to bribe – he changed to Anti-corruption starting 1979.

Max has travelled to and consulted in some 85 countries on prevention of corruption and commercial crime, cross cultural management, international negotiations techniques, export promotion, dispute avoidance.

International memberships & activities

- Member of the B20 Task Force on Anti-Corruption – Turkey, China, Germany
- Member ICC and BIAC Commissions on Anti-Corruption, Paris
- Member of OECD Task Force on “Fighting Illicit Trade”
- Principal Austrian partner for ICC-Commercial Crime Services, London
- Lecturer, Donau-Universität – on “Contract Management & Dispute Resolution”
- Lecturer, MCI Business School - on crime prevention, counterfeiting, corruption
- Lecturer, Technical University, Vienna – on prevention of corruption
- Lecturer, Vienna Business School – on Business Ethics, Corruption, Migration
- Initiator + Member of the ICC Working Group on International Bank Guarantees
- Founding member of Transparency International, Austria
- Co-editor of “Compliance Praxis” – a publication on international compliance

Publications & media

Author of

- “Korruption - ein Vermeidbares Übel”, Vienna 2007 – on prevention of corruption

co-author of the following books

- “Carinthische Dialoge”, “Ist kurzfrist.Solidarität – langfrist. verantwortungsvoll?” 2017
 - “Prevention of Corruption”, Bundesanzeiger, Germany, 2017
 - „Arbitration in the Digital Age”, Cambridge University Press, 2017
 - o My contribution: “Security and Reliability of Electronic Communication - the Human Factor”
 - „Handbuch für Schiedsgerichtsbarkeit“, Verlag Österreich, Spring 2017,
 - o My contribution: “Bedeutung der internat. Handelsschiedsgerichtsbarkeit” – (the importance and position of international arbitration)
 - “Internationales Business Development“, Gabler/Springer Verlag, Germany, 2014;
 - o my contributions: “ (a) on Prevention of International Corruption (b) Fighting Espionage and Counterfeiting”,
 - “Festschrift für Patentanwalt Dr. Helmut Sonn“, Vienna, March 2014;
 - o my contribution on: “Fighting Counterfeiting in China”,
 - “ICC Ethics & Compliance Training Handbook”, Paris, Nov. 2013
 - o my contribution: “Managing the Transition to a Clean Commercial Policy”
 - “Sicher - Unsicher” – “Wirtschaft & Ethik – ein Widerspruch?”, Vienna, 2011
 - o My contribution: “Business & Ethics – a contradiction?”
 - „Die Marke“, Vienna 2010;
 - o my contribution: “Prevention of Counterfeiting” (with a sub-chapter on China)
 - “Fighting Corruption - a Corporate Practices Manual”, Paris, 2009
 - “Handbuch der Schiedsgerichtsbarkeit”, Vienna 2006; – on international arbitration
 - “The Corruption Monster”, Vienna 2006; – on politics & crime prevention
 - “echt_falsch – will die Welt betrogen sein?” Vienna 2003; on product counterfeiting
 - “Sicherheitsmanagement & Eisbergprinzip”, Vienna 2004; - on security management
 - “Fighting Corruption” – a Corporate Practices Manual”, ICC-Publishing, Paris 2003
 - “Informationssicherheit”, Vienna 2003; - on IT Security + social engineering
- Frequent contributions to professional magazines, newspapers, radio, TV interviews

Academic qualifications

- Doctorate in international & Austrian law, University of Vienna, 1974
- Extensive studies at Vienna Business School
- Studies in “Foreign Investment Laws of Australia”, University of N.S.W., Australia,
- Introduction into in US & UK law - with Columbia, Cambridge, Harvard Law Schools
- frequent participation at various short term training courses, seminars, conferences