

CROSSBOARDER COOPERATION

Slovenia - Austria

COOPERATION PROFILE

The search for suitable cooperation partners in Slovenia / Austria can be offered free of charge as part of the EU project EXPEDIRE that is financed from ERDF funds. Please complete this cooperation profile and send your completed profile and inquiries to: Gospodarska zbornica Slovenije, Dimičeva 13, 1504 Ljubljana, Expedire

COMPANY DATA:

Company name:	PRO MEGLIČ D.O.O.
Address:	
Homepage:	www.promeglic.si
Contact person:	
Phone, mobile phone:	
E-mail:	

Number of employees:	<input type="radio"/> 0-9 <input checked="" type="radio"/> 10-49 <input type="radio"/> 50-249 <input type="radio"/> > 250
Turnover:	<input checked="" type="radio"/> ≤ 2 Mio EUR <input type="radio"/> ≤ 10 Mio EUR <input type="radio"/> ≤ 50 Mio EUR <input type="radio"/> > 50 Mio EUR
Branch/NACE Codes (attached document):	C25 - Manufacture of fabricated metal products, except machinery and equipment
Products/ Services:	
Customer structure:	<input type="radio"/> private consumers <input checked="" type="radio"/> business customers branch: <ul style="list-style-type: none"> - Automotive - Construction - Furniture and retail - White goods & household equipment - Medical and rehabilitation aids - Professional & hobby power tool - Others <input type="radio"/> other:
Communication language(s):	<input type="radio"/> German <input checked="" type="radio"/> Slovenian <input checked="" type="radio"/> English

EXPORT DATA:

Export experience:	<input checked="" type="radio"/> yes <input type="radio"/> no
Export share in %:	Aprox. 40%
Export countries:	<ul style="list-style-type: none">- Germany- Italy- France

COOPERATION DATA:

Your Company: Please describe your products/services and USP:

☐ PRODUCTS, SERVICES & KNOW-HOW

Give information about your company and the products/services you offer

»Pro Meglič, proizvodnja in trgovina d.o.o.« is a family-owned company which was founded in 2002. The Company took over the business of the company Kovinarstvo Viljem Meglič s.p. succeeding over 40-year tradition in the production and marketing of small metal products and semi-products. Our company consists of administration and a production facility. Our production facility and warehouse stretch on an area of 1,500 m2.

We are committed to the following goals:

- **Quality** (achieving of the required level of quality)
- **Costs** (optimization of - cost-cutting work processes & material utilization cost-cutting)
- **Time** (meeting delivery dates & implementation of advanced logistics methods)

Located in town of Trebnje, Slovenia, just on route of highway connecting Slovenian capital Ljubljana (50 Km) - and Croatian capital Zagreb (90 km). Great logistic advantages due to location closeness to main logistics hubs / markets and easily and fast accessed by car or nearby airports.

From the very beginning we have been striving to constantly improve the quality of our products and business. We have been achieving our targets thanks to systematic work and efforts which represent a foundation of good performance and excellence in all segments of our business. Time showed that our efforts alone will eventually not be enough to continue prospering, which is why we introduced international standards into our system and gradually implemented them in all segments of our business. Our endeavors were rewarded with EAQF certification and we were subsequently classified into A Group of suppliers in automobile industry (July 1995 and June 2001). We were also awarded ISO 9001 Certificate of Quality (December 1995). In 2013 we upgrade it to ISO/TS 16949 certification.

We offer high, medium and small scale metal components, assemblies and structures production. Our main customers are coming from following sectors:

- Automotive
- Construction
- Furniture and retail
- White goods & household equipment
- Medical and rehabilitation aids
- Professional & hobby power tool
- Others

Production processes, machines and equipment:

- Sheet metal stamping, blanking, forming, embossing, cutting in die threading, riveting clinching... By eccentric press from 40 to 2500 kN (all presses are equipped with uncoiling-feeding system and die-safety system)
- Laser cutting sheet metal and tube
- Tube processing and CNC bending
- Sheet metal forming by hydraulic - deep-drawing

- Wire forming
- Spot & but-welding of sheet metal, nuts and screws (up to 140 kVA)
- Robot welding MIG/MAG/TIG process (Carbon steel, Stainless steel & Aluminium)
- Drilling and cutting & forming threads standard + multispindle machine
- CNC Turning and machining
- Assembling and packing

Please see Presentation attached.

○ ADVANTAGES & INNOVATIONS

What is it that makes your product/service special and stand out from other similar products?

We offer a comprehensive range of services:

- development of products, samples and production processes
- production and maintenance of tools (for deep drawing, cutting, bending and combination)
- supply of raw material
- production
- Surface treatment (galvanic and hot dip zinc plating, powder coating, cataphoresis (KTL), chromating (cr3 / cr6), Anodizing)

- testing
- printing with COMPOSITE 3D printer (print with strength of metal)

We are environment friendly company: Our company production hall roof host photovoltaic power plant which cover more than 60% of our annual needs of Electricity, which is our main source of energy. Beside economical reasons - low cost and independent access to energy source we also quite much improve our carbon footprint. Product we produce for our customers have up to 80% lower carbon footprint that is average for our sector in Europe.

Required Partner: Please describe the type of cooperation and the company you are looking for and with which you would like to cooperate:

○ TYPE OF COOPERATION

- ☐ Commercial Agency Agreement
- ☐ Distribution Service Agreement
- ☐ Financial Agreement
- ☐ Franchise Agency Agreement
- ☐ Joint Venture Agreement
- ☒ Manufacturing Agreement
- ☐ Service Agreement
- ☐ Subcontracting
- ☐ Other: _____

○ DESCRIPTION OF THE REQUIRED PARTNER

What kind of partner should be involved in the cooperation (field of activity, resources, capabilities)? Please describe every selected type of cooperation in detail.

Customers from various industries and sectors (Automotive, Aviation, Agriculture, Construction, Furniture and retail, White goods & household equipment, Medical and rehabilitation aids, Professional & hobby power tool,...) who need a reliable and inovative supplier of metal components.