CROSSBOARDER COOPERATION

Slovenia - Austria

COOPERATION PROFILE

The search for suitable cooperation partners in Slovenia / Austria can be offered free of charge as part of the EU project EXPEDIRE that is financed from ERDF funds. Please complete this cooperation profile and send your completed profile and inquiries to: Gospodarska zbornica Slovenije, Dimičeva 13, 1504 Ljubljana, Expedire

COMPANY DATA:

Company name:	INES d.o.o.
Address:	[redacted]
Homepage:	www.ines.si
Contact person:	[redacted]
Phone, mobile phone:	[redacted]
E-mail:	[redacted]

Number of employees:	○ 0-9 ○ 10-49 ○ 50-249 ○ > 250
Turnover:	○ ≤ 2 Mio EUR ○ ≤ 10 Mio EUR ○ ≤ 50 Mio EUR ○ > 50 Mio EUR
Branch/NACE Codes (attached document):	A2, B8, B9, C24, C28, C30, C32, C33
Products/Services:	Turning parts, milling parts, constructions, hydraulic hoses, renovations of the machines for pressure AL castings,
Customer structure:	○ private consumers ○ business customers branch: Industry, automatisation ○ other:
Communication language(s):	○ German ○ Slovenian ○ English

EXPORT DATA:

Export experience:	○ yes ○ no
Export share in %:	20%
Export countries:	Germany, Austria

COOPERATION DATA:

Your Company: Please describe your products/services and USP:

○ PRODUCTS, SERVICES & KNOW-HOW

Give information about your company and the products/services you offer

- Water jet cutting
- Flame cutting
- Welding
- Turning (up to 6 ton)
- Milling (up to 15 ton)
- Constructions
- Hydraulic cylinders
- Servise of flexible hydraulic hoses
- Service/renovations of the machines for Aluminium Castings
- Shop with the material for production (screws, hoses, hydraulic couplings,….)

○ ADVANTAGES & INNOVATIONS

What is it that makes your product/service special and stand out from other similar products?

Our Company is known as qualityfull satisfaaying the customers! If there noone finds solution, customers comes to our address!

Always looking for the better solutions, that customer developes with our support!

Required Partner: Please describe the type of cooperation and the company you are looking for and with which you would like to cooperate:

○ TYPE OF COOPERATION
☐ Commercial Agency Agreement ☐ Distribution Service Agreement ☐ Financial Agreement ☐ Franchise Agency Agreement ☐ Joint Venture Agreement ☐ Manufacturing Agreement ☐ Service Agreement ☐ Subcontracting ☐ Other:_____

○ DESCRIPTION OF THE REQUIRED PARTNER
What kind of partner should be involved in the cooperation (field of activity, resources, capabilities)? Please describe every selected type of cooperation in detail. - Machines for drilling - Castings companies for the pressure Aluminium castings - Production companies - Companies that need the support for their maintenance (prototypes, parts in accordance of the customers drawings, small series, …)

○ ROLE OF THE REQUIRED PARTNER
What will be the role of the partner you are looking for / what do you expect from him? - Long partnership - Payment on time - Common work and development

NACE CODES Short List

A - Agriculture, forestry and fishing
A1 - Crop and animal production, hunting and related service activities
A2 - Forestry and logging
A3 - Fishing and aquaculture

B - Mining and quarrying
B5 - Mining of coal and lignite
B6 - Extraction of crude petroleum and natural gas
B7 - Mining of metal ores
B8 - Other mining and quarrying
B9 - Mining support service activities

C - Manufacturing
C10 - Manufacture of food products
C11 - Manufacture of beverages
C12 - Manufacture of tobacco products
C13 - Manufacture of textiles
C14 - Manufacture of wearing apparel
C15 - Manufacture of leather and related products
C16 - Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials
C17 - Manufacture of paper and paper products
C18 - Printing and reproduction of recorded media
C19 - Manufacture of coke and refined petroleum products
C20 - Manufacture of chemicals and chemical products
C21 - Manufacture of basic pharmaceutical products and pharmaceutical preparations
C22 - Manufacture of rubber and plastic products
C23 - Manufacture of other non-metallic mineral products
C24 - Manufacture of basic metals
C25 - Manufacture of fabricated metal products, except machinery and equipment
C26 - Manufacture of computer, electronic and optical products
C27 - Manufacture of electrical equipment
C28 - Manufacture of machinery and equipment n.e.c.
C29 - Manufacture of motor vehicles, trailers and semi-trailers
C30 - Manufacture of other transport equipment
C31 - Manufacture of furniture
C32 - Other manufacturing
C33 - Repair and installation of machinery and equipment

D - Electricity, gas, steam and air conditioning supply
D35 - Electricity, gas, steam and air conditioning supply

E - Water supply; sewerage; waste managment and remediation activities
E36 - Water collection, treatment and supply
E37 - Sewerage
E38 - Waste collection, treatment and disposal activities; materials recovery
E39 - Remediation activities and other waste management services

F - Construction
F41 - Construction of buildings
F42 - Civil engineering
F43 - Specialised construction activities

G - Wholesale and retail trade; repair of motor vehicles and motorcycles
G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles
G46 - Wholesale trade, except of motor vehicles and motorcycles
G46.1 - Wholesale on a fee or contract basis
G46.2 - Wholesale of agricultural raw materials and live animals
G46.3 - Wholesale of food, beverages and tobacco
G46.4 - Wholesale of household goods
G46.5 - Wholesale of information and communication equipment
G46.6 - Wholesale of other machinery, equipment and supplies
G46.7 - Other specialised wholesale
G47 - Retail trade, except of motor vehicles and motorcycles
G47.1 - Retail sale in non-specialised stores
G47.2 - Retail sale of food, beverages and tobacco in specialised stores
G47.3 - Retail sale of automotive fuel in specialised stores
G47.4 - Retail sale of information and communication equipment in specialised stores
G47.5 - Retail sale of other household equipment in specialised stores
G47.6 - Retail sale of cultural and recreation goods in specialised stores
G47.7 - Retail sale of other goods in specialised stores
G47.8 - Retail sale via stalls and markets
G47.9 - Retail trade not in stores, stalls or markets

H - Transporting and storage

H49 - Land transport and transport via pipelines
H50 - Water transport
H51 - Air transport
H52 - Warehousing and support activities for transportation
H53 - Postal and courier activities
I55 - Accommodation
I56 - Food and beverage service activities

I - Accommodation and food service activities
I55 - Accommodation
I56 - Food and beverage service activities
J - Information and communication
J58 - Publishing activities
J59 - Motion picture, video and television programme production, sound recording and music publishing activities
J60 - Programming and broadcasting activities
J61 - Telecommunications
J62 - Computer programming, consultancy and related activities
J63 - Information service activities

K - Financial and insurance activities
K64 - Financial service activities, except insurance and pension funding
K65 - Insurance, reinsurance and pension funding, except compulsory social security
K66 - Activities auxiliary to financial services and insurance activities

L - Real estate activities
L68 - Real estate activities

M - Professional, scientific and technical activities
M69 - Legal and accounting activities
M70 - Activities of head offices; management consultancy activities
M71 - Architectural and engineering activities; technical testing and analysis
M72 - Scientific research and development
M73 - Advertising and market research
M74 - Other professional, scientific and technical activities
M75 - Veterinary activities

N - Administrative and support service activities
N77 - Rental and leasing activities
N78 - Employment activities
N79 - Travel agency, tour operator and other reservation service and related activities
N80 - Security and investigation activities
N81 - Services to buildings and landscape activities
N82 - Office administrative, office support and other business support activities

O - Public administration and defence; compulsory social security

P - Education

Q - Human health and social work activities
Q86 - Human health activities
Q87 - Residential care activities
Q88 - Social work activities without accommodation

R - Arts, entertainment and recreation
R90 - Creative, arts and entertainment activities
R91 - Libraries, archives, museums and other cultural activities
R92 - Gambling and betting activities
R93 - Sports activities and amusement and recreation activities

S - Other services activities
S94 - Activities of membership organisations
S95 - Repair of computers and personal and household goods
S96 - Other personal service activities

T - Activities of households as employers; undifferentiated goods - and services - producing activities of households for own use
T97 - Activities of households as employers of domestic personnel
T98 - Undifferentiated goods- and services-producing activities of private households for own use

U - Activities of extraterritorial organisations and bodies