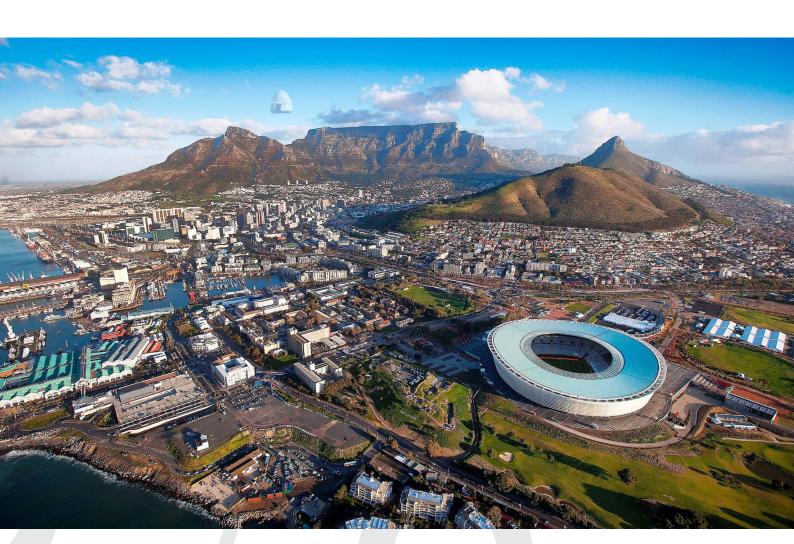


Discover new business opportunities and potential partners

# A SPECIAL INVITATION

May 16-19, 2016 Cape Town, South Africa



Special Invitation from





# A SPECIAL INVITATION

The International Cleantech Network (ICN) and GreenCape are pleased to invite you to a week of exciting opportunities and interesting site visits in Cape Town, South Africa on 16-19 May 2016. The highlight of this trip is the African Utility Week (AUW), which is the most attended utility conference in Africa. Over 6000 delegates, 80 African utility companies in attendance, 3 days of incredible networking and exhibition opportunity, in the spectacular city of Cape Town, South Africa.

The African Utility Week is divided into several themes covering a vide range of the utility sector:

Generation	Metering & Revenue Cycle Management	Efficiency, Embedded Generation & Energy Storage	Water	Africa Power Finance & Investment Forum
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### Innovation Hub

For the first time ever, the AUW organisers have established a space where new innovations, set to disrupt "old ways", can be showcased, learnings shared and information cycled. ICN member companies have the opportunity to showcase their own innovations or participate in guided discussions and panel sessions.

# B2B meetings

The AUW has a well run business to business (B-2-B) facility that all delegates will be given access to. The online platform will allow for delegates to pre-arrange meetings with other delegates attending. GreenCape (ICN member) have made available their conference space for other ad hoc meetings for all ICN member companies in attendance.

## Site visits

A host of "green economic activity" sites will be visited by ICN members to showcase the application of various sustainable technologies in different commercial settings. The last visit takes place at a premium wine estate with a large solar PV installation.

# Information on web

http://www.african-utility-week.com/ (Official Site) http://www.african-utility-week.com/fullbrochure (Programme)



# PRELIMINARY PROGRAMME



17 - 19 May 2016 CTICC, Cape Town, South Africa Industry Awards: 18 May| Site Visits: 20 May

Monday 16th May

#### **Welcoming Day**

Welcome by Green Cape and introduction to South African renewable energy sector\*

Tues 17<sup>th</sup> May

#### **AUW Day**

AUW hosted "Innovation Hub" (exhibition and speaking opportunities for ICN member companies)

Business-to-business (B2B) meetings

Annual AUW networking function

Wed 18th May

#### **ICN Strategy & Networking Day**

ICN Strategy and Board meetings (for ICN Board of Directors)

AUW hosted "Innovation Hub" (exhibition and speaking opportunities for ICN member companies)

Business-to-business (B2B) meetings

Annual AUW gala dinner (individual reservation)

Possible site visits for business delegations

Thursday 19th May

#### Green economy in action

Site visits of the green economy of Cape Town

Farewell activity (tour of renewable energy installation on premier wine estate and lunch)

<sup>\*</sup> Option here to have site visits for those who arrive early on Monday 16th May - to be arranged with GreenCape



# SITE VISITS

As part of the event in South Africa, GreenCape will arrange visits for business delegations to manufacturing facilities, businesses and installations as well as institutions in the cleantech/renewable energy sector. The site visits will provide many opportunities for ICN member companies to interact with their counterparts and to discover the South African Cleantech sector. For information on how to arrange a site visit of particular interest to your organisation, please contact Maloba Tshela from GreenCape on maloba@green-cape.co.za

Below are a wide range of potential institutions and companies that can be visited over the course of the week.

# Manufacturing facilities

- Visit to Jinko Solar: PV panel facility
- Visit to SMA solar: Inverter assembly facility

## **Businesses and Installations**

- Visit to Eco Insulation: Renewable insulation company
- Black River Office park visit: Rooftop solar PV installation
- Visit to one of the ESCOs: SEM, Energy Partners, Zamori
- Agri-Protein: Fly farm using organic waste for protein source

## Institutions

- SARETEC: Provider of training to professionals in the renewable energy sector
- SAREBI: Provider of enterprise development services to energy procurement companies and developers in the renewable energy sector
- Energy Storage Innovation Laboratory (ESiL) at UWC



# FEES & ACCOMMODATION

### AUW Conference Fee

Current AUW fee pr. person for delegate pass is app. 880€. However, GreenCape and ICN are currently negotiating a special discount for members of ICN and business delegations. Members will be informed about negotiated price as soon as this is available.

#### **Hotel Reservation**

Access to hotels and accommodation must be reserved through the online facility "Iccomodate" – partner to AUW. It is not necessary to already be registered at AUW in order to book a hotel room. However, a profile must be created in order to book a hotel room. Discounts are between 15%-40% and exclusively available through this booking system. Visitors are advised to reserve hotel rooms well in advance.

# Booking system and Hotel rates

In order to book a room please go to this page: http://africanutilityweek.iccommodate.co.za/accommodation

Hotels prices range from 1400 ZAR (app. 80 euros) to 3,125 ZAR (app. 178€) pr. night\*.

\* Room prices and €/ZAR currency rates as of 16 Feb 2016

## **Tours**

For visitors who wish to explore the South African wildlife and nature, before or after the AUW conference, Iccomodate offers a wide range of day tours and tours to the Kruger safari park or the Victoria Falls.

See more here: http://africanutilityweek.iccommodate.co.za/tours

# For more information

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